

**Overall Goal and Methodology**  
**Fayetteville Municipal Airport / Drake Field (FYV)**  
**FY 2009 Update**

Airport Sponsor: City of Fayetteville  
Name of Preparer: James Nicholson, Financial Coordinator  
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4500 S School Ave., Suite F, Fayetteville, AR 72701

Goal Period: 10/01/08 thru 9/30/09 – AIP Grant No. 3-05-0020-0037-2009  
Overall DBE Goal: 1.4%

***Introduction to 2009 DBE Goal update:*** The City of Fayetteville / Fayetteville Municipal Airport DBE Goal update for Fiscal Year (FY) 2009 and extending through the completion of the Airport Improvement Project (AIP) noted above, is provided to describe the Airport Projects which are funded in part with Department of Transportation (DOT) / Federal Aviation Administration (FAA) funds, and to determine by the federally prescribed methodology the portion or percentage of those funds targeted for contract award to Disadvantaged Business Enterprises (DBE's) in accordance with Federal Regulations 49 CFR Part 26.

The Goal Update is a prerequisite for AIP grant funding for airports which anticipate receiving more than \$250,000 in federal funding from the DOT / FAA in the 2009 fiscal year.

The 2009 DBE Goal Update revises the DBE participation goal in federally funded airport contracts anticipated for the 2009 fiscal year, from that originally described in the airport's previously published DBE Program Plan and successive annual goal updates. The FY 2009 Goal Update is effective concurrent with the solicitation of bids through completion of the grant funded project.

***Public Participation and Consultation*** in the DBE Goal Update process is a requirement under federal regulations at §26.45(g). The updated Goal and Methodology is published for 30 days prior to submittal to the FAA for approval. Comments on the Goal Update are accepted for 45 days after the date of public notification of its availability for public review. A number of interested private and public entities were selected to review and comment on the Goal Update, (see attachment #1 - list of consulting agencies). Public comments on the updated goal and methodology are incorporated with the submission to the FAA. *Public comments on the proposed FY 2009 Goal will be received until 10/6/07*, (see attachment #2 – comments)

Comments on the FY 2009 DBE Goal Update may be submitted to the Fayetteville Municipal Airport's DBE Liaison Officer by phone, writing, fax, or e-mail to the following:

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OVERALL GOALS (\$26.45)

***Goal Period***

10/1/08 – 9/30/09

***Amount of Goal***

Fayetteville Municipal Airport's overall goal for FY2009 is: 1.4%

Fayetteville Municipal Airport anticipates one AIP (federally funded) project in FY 2009. The estimated project costs are \$2,150,000 "Correct Runway 16 RSA Deficiency Phase II". Thus, the total projected dollar amount of DBE participation in the projects is: **\$30,100.**

***Determination of Market Area***

Step 1 of the methodology for determining DBE percentage goal requires an assessment of the relative availability of DBE's in the local market area. The local market area is the area which provides, or is most likely to provide, the firms considered qualified to perform the needed work.

**Correct RW 16 RSA Deficiency Phase II, Engineering & Design, Roadway Alignment:**

The Airport has selected, and has contracted with a consulting Engineering firm which will be used to perform a significant portion of the second phase of the above noted project. The Engineering consultant was selected in accordance with the requirements of 49CFR Part 18.36, Procurement, and as permitted under paragraphs (d)(3)(v), by *competitive proposals* (A/E professional services). The Contract with the engineering firm includes a specific Disadvantaged Business Enterprise DBE Assurances clause stating the firm's responsibility to offer DBE's the "maximum opportunity to participate in the performance of contracts financed in whole or in part with Federal funds under this agreement."

Construction work consisting of earthwork and fencing is also planned. We used information from the State of Arkansas Contractors Licensing Board to determine the number of qualified Contractors available for the project.

Historically, most construction contractors for airport improvement work have come from the local area, specifically, Washington, Crawford, and Benton County, except that, occasionally a contractor performing ancillary tasks may be recruited from a further distance. However, the project being considered involves re-routing a portion of the State-owned roadway which bounds the west property line of the airfield and intrudes the Runway Safety Area. Thus, State-wide roadway construction companies will be solicited.

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*Considerations in selecting Market Area*

**Correct RW 16 RSA Deficiency Phase II, Engineering & Design, Roadway Alignment:**

The project phase consists of engineering, geologic investigation, surveying, roadway alignment and design/engineering, appraisal and property acquisition, grading, fill and drainage, roadway bed preparation, and fencing. Due to the extent of the project, additional professional services beyond engineering and design are required. Many of the tasks to be accomplished need not be performed on site. It is desirable, but not essential, to enlist skilled personnel who are experienced and knowledgeable of local conditions. However, professionals certified by the State of Arkansas are presumed to have the qualifications necessary to perform the work adequately. Therefore, the selected Market Area for this project phase is determined to be the entire State of Arkansas.

The consulting Engineer under contract to the airport lists at least one DBE (WBE) as an associate team partner for airport work. Additionally, a list of the DBE contractors in the State of Arkansas presumed to meet qualifications for subcontracted work under the consulting Engineer's contract will be compiled and issued to the Engineering firm. The consulting Engineer will be directed to inquire with the DBE firms as to their fitness and availability for any subcontracted work required by the consulting Engineering firm.

Since the anticipated project consists of re-routing a portion of State Highway 71, construction and construction related contractors for the project may be recruited from the state-wide pool of Heavy Construction / Highway, Street & Bridge constructors.

Our Washington County, Arkansas location, situated in a central valley of the Boston Mountains, contributes to an insulated climate for material suppliers. Accessibility to distant material producers by trans-state highway is limited by mountain terrain and distances of surrounding rural area.

The available DBE Contractors in the Local Market Area are those listed as being certified DBE by the Arkansas Unified DBE Certification Program, and listed in the "Arkansas Unified Disadvantaged Business Enterprise Directory" published July 2, 2008

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***Methodology - Step 1***

The Fayetteville Municipal Airport / Drake field anticipates awarding one AIP funded project contract in FY 2009. The project is: 1. Correct Runway 16 RSA Deficiency Phase II, which entails engineering, geologic investigation, surveying, roadway alignment and design, appraisal and property acquisition, grading, fill & drainage, roadway bed preparation, and fencing.

**Project No. 1: Correct RW 16 RSA Deficiency Phase I, Engineering & Design, Roadway Alignment.**

2002 NAICS Code	Work Item – Professional Services	DBE's in Local Market Area	All Available Firms*
53121	Real Estate Agents & Brokers	2	548
53132	Appraisal offices	1	142
54133	Engineering services	1	275
54136	Geophysical surveying and mapping	1	6
54138	Testing laboratories	1	40
	Totals for this Contract	6	1011

\* US Census – 2002 Economic Census data

2002 NAICS Code	Work Item - Construction	DBE's in Local Market Area	All Available Firms
237310	Highway, Street & Bridge Construction	13	194
238110	Asphalt Contractor	0	203
327320	Ready Mix Concrete Mfg	1	93
238120	Structural steel & Precast Concrete	4	17
238210	Electrical Contractors	2	517
237310	Striping (Hwy, St, & Bridge Construction)	0	48

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238910	Site Preparation Contractors	1	279
484220	Dump Trucking, local specialized	7	226
	Totals for this Construction Contract	28	1577

***Weighting***

Roughly 30% of the project expense is allocated to Design & Engineering and land acquisition, and 70% to construction related activities. Therefore, the tasks associated with each category are calculated separately and summed.

***Calculation of Base Figure***

The base figure is calculated as: the number of available DBE contractors as a percentage of all available contractors in the Local Market Area.

Base Figure = DBE contractors / all contractors

Base Figure = (5/1011) + (27/1577) = 0.006 + .018 = .024

***Methodology - Step 2***

Step 2 is an adjustment to the base figure percentage from Step 1 so that the updated goal accurately reflects the actual attainable DBE participation in FY 2009 airport contracts.

Past years DBE accomplishment results data for similar projects are examined and the *median* percentage is averaged with the base figure to determine the adjusted percentage goal. Only projects comprising like work are used for comparison. In this case, for the purpose of fair analysis, only the design / engineering portion of the projects noted are compared. DBE Goal Accomplishments for construction contracts are not used.

**DBE Goal Accomplishments - Historical Information**

Year	Goal %	Accomplishment %	Project Type
2000	1.74	0	Access Road Construction
2001	.93	.42	Taxiway / Runway Rehabilitation

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2003	.73	1.99	Taxiway Construction
2004	1.18	1.13	Taxiway Construction
2005	1.0	.63	Aircraft Apron
2006	1.31	0	Aircraft Apron
2007	.75	0	Planning & Engineering
Median %	1.0	0.42	

***Calculation of adjustment to DBE Base Figure***

The calculation of the adjusted figure is determined by averaging the base figure and the historical median for like projects.

Base Figure + Historical Avg. / 2 = Adjusted Figure

$$(2.4 + 0.42) / 2 = 1.4$$

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***Other Factors***

**Disparity**

Research was conducted to determine if any DBE / small business disparity studies for the region were available. While no document specifically described as a disparity study could be located for the region or state, the U.S. Department of Commerce / Minority Business Development Agency has published a two-page document titled “The State of Minority Business: Arkansas”, which offers some comparative analysis of minority percent of population vs. share of business ownership and percent of sales.

In broad terms, the brief suggests that minority business ownership in the state remains significantly less than proportional with minorities in the population. There is no specific breakout of businesses engaged in professional consulting services, design or engineering. However, it may be inferred from the overall data that a similar discrepancy likely exists in that business sector. Interestingly, Hispanic and American Indian & Alaska Native categories participate in business ownership as a percentage of population of the category at a level greater than the national rate. Taken with the dramatic increase in Hispanic population in the state over the last decade, this greater business ownership rate may be indicative of the perceived opportunities Arkansas offers to Hispanic emigrants, and of the permanence of their settlement.

**Financial Institutions**

Research was conducted to determine the number of, and the services provided by, DBE-owned financial institutions in the state. A listing from the U.S. Federal Reserve of all minority-owned financial institutions in the U.S., sorted by state, indicates that there is one minority-owned financial institution in the State of Arkansas; College Station Community Federal Credit Union. CSCFCU Director, Mr. Woodrow Keown Sr., stated that the credit union made small loans for automobiles and other goods to local residents. He estimated the typical loan amount to be about \$4000. A report on CSCFCU from the Community Investing Center states that 82% of CSCFCU loans are consumer loans and 18% are for housing.

Mr. Keown also made a referral to a minority-owned financial institution in Helena, Arkansas, Phillips County Self-help Credit Union. However, it is not listed as a minority-owned institution by the U.S. Federal Reserve. Community Investing Center reports that 100% of PCSHCU’s loans are consumer loans.

The information collected on minority-owned financial institutions indicates that these entities operate with limited resources and focus almost exclusively on consumer lending. As community-based institutions serving specific community needs, it isn’t clear that these institutions are unable to serve DBE’s financial needs or that they elect not to serve the business loan sector. Rather, it may be that they do not encounter a local demand for business start-up, revolving credit line, and capital expansion lending.

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**Census Information**

The latest U.S. Census Data for Hispanic population in the Northwest Arkansas Regional area shows an increase of 55% since the US Census in 2000. This is indicative of the continuing influx of Hispanic emigrants to the area. According to the 2002 US Census Survey of Business Owners, there are only 143 Hispanic professional, scientific, & technical services firms in Arkansas. Again, no breakout of firms engaged in Engineering or Real Estate is provided by the data. The greatest percentages of all Hispanic-owned firms appear to be concentrated in the service industries. However, it may be conjectured that the Hispanic-owned service industry business base could be parlayed into better opportunities for higher education in succeeding generations and thus establish the foundation for future growth in the professional sector.

None of the factors described above were determined to warrant an adjustment to the calculated Goal percentage. The information does provide insight into the conditions of the local and state business environment for DBE's. If any conclusion can be drawn, it is that added validation is given to the choice of Race-Conscious measures in order to promote DBE participation in the airport's AIP projects.

No other factors regarding the local DBE environment could be determined to be an influence on the adjusted DBE goal figure.

***Breakout of Estimated Race-Neutral and Race-Conscious Participation***

In determining what percentage of the 2009 adjusted goal could be met through race-neutral means, we again reviewed historical DBE accomplishments for Fayetteville / Drake Field. FYV did not have any DBE participants in Professional Services contracts on any AIP projects for the last six years, nor was FYV able to meet its minimum goal for construction activities. Therefore, we estimate that in meeting our overall 2009 adjusted goal of 1.46%, we will obtain 0% from race-neutral participation and 1.46% from race-conscious measures (e.g. setting contract goals).

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***Attachment #1 - List of Consulting Agencies***

DBE OFFICER  
ARKANSAS DEVELOPMENT FINANCE AUTHORITY  
P.O. BOX 8023  
LITTLE ROCK AR 72203  
(501) 682-5904  
[geagle@adfa.state.ar.us](mailto:geagle@adfa.state.ar.us)  
[www.state.ar.us/adfa](http://www.state.ar.us/adfa)

ARKANSAS STATE HIGHWAY &  
TRANSPORTATION DEPARTMENT  
MR. RALPH J. HALL, DBE LIASON OFFICER  
PO BOX 2261  
LITTLE ROCK AR 72203-2261  
501-569-2672  
[ralph.hall@ahtd.state.ar.us](mailto:ralph.hall@ahtd.state.ar.us)

**ASBDC Lead Center**  
UNIVERSITY OF ARKANSAS AT LITTLE ROCK  
COLLEGE OF BUSINESS  
DONALD W. REYNOLDS CENTER FOR BUSINESS AND ECONOMIC DEVELOPMENT  
2801 S. UNIVERSITY  
LITTLE ROCK, ARKANSAS 72204  
501.683.7700  
501.683.7720 (FAX)  
800-862-2040 OUTSIDE PULASKI COUNTY (ARKANSAS ONLY)  
<http://asbdc.ualr.edu>

HENDERSON STATE UNIVERSITY  
SCHOOL OF BUSINESS  
P.O. BOX 7624  
ARKADELPHIA, AR 71999  
(870) 230-5184  
[jacksol@hsu.edu](mailto:jacksol@hsu.edu)  
<http://www.hsu.edu/sbdc/>

UNIVERSITY OF ARKANSAS, FAYETTEVILLE  
SAM M. WALTON COLLEGE OF BUSINESS  
DONALD W. REYNOLDS CENTER FOR ENTERPRISE DEVELOPMENT, SUITE 210  
145 NORTH BUCHANAN  
FAYETTEVILLE, AR 72701

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P.O. BOX 3649  
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ARKANSAS STATE UNIVERSITY  
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MAGNOLIA, AR 71754-9379  
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[tpconsidine@saumag.edu](mailto:tpconsidine@saumag.edu)  
<http://www.saumag.edu/sbdc>

UNIVERSITY OF ARKANSAS AT MONTICELLO  
COLLEGE OF TECHNOLOGY - MCGEHEE  
P.O. BOX 747  
MCGEHEE, AR 71654  
(870) 222-4900  
[peacockk@uamont.edu](mailto:peacockk@uamont.edu)  
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~~SMALL BUSINESS ADVANCEMENT NATIONAL CENTER~~  
~~UNIVERSITY OF CENTRAL ARKANSAS~~  
~~COLLEGE OF BUSINESS ADMINISTRATION~~  
~~UCA BOX 5018201 DONAGHEY AVENUE~~  
~~CONWAY AR 72035-0001~~

Mail Returned

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ARKANSAS DISADVANTAGE BUSINESS ENTERPRISE  
CONTRACTORS ASSOCIATION  
1510 S BROADWAY  
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ARKANSAS STATE CHAMBER OF COMMERCE  
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SUSIE MARKS, SENIOR VP, PROGRAMS  
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[www.veterans.arkansas.gov/sba.html](http://www.veterans.arkansas.gov/sba.html)

ARKANSAS DEPARTMENT OF  
ECONOMIC DEVELOPMENT  
DBE OFFICER  
ONE CAPITOL MALL  
LITTLE ROCK AR 72201  
1-800-ARKANSAS  
[www.arkansasedc.com](http://www.arkansasedc.com)

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MINORITY BUSINESS DEVELOPMENT AGENCY  
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214-767-8001 FAX 767-0613  
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AMERICAN ASSOC OF AIRPORT EXECUTIVES  
DBE OFFICER  
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AIRPORTS COUNCIL INTERNATIONAL-NORTH AMERICA  
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HISPANIC WOMEN'S ORGANIZATION OF ARKANSAS  
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SPRINGDALE AR 72766  
479-751-9494  
[www.howa.org](http://www.howa.org)  
[hwoa@jcf.jonesnet.org](mailto:hwoa@jcf.jonesnet.org)

ARKANSAS WOMEN'S BUSINESS DEVELOPMENT CENTER  
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[www.goodfaithfund.org](http://www.goodfaithfund.org)  
[arwbdc@goodfaithfund.org](mailto:arwbdc@goodfaithfund.org)

DIVERSITYBUSINESS.COM  
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SOUTHPORT, CT 06890  
203-255-8966 FAX 255-8501  
<http://www.diversitybusiness.com/>

FEDERAL ACCESS WEBSITE  
LAW OFFICES OF J. COBBIE DE GRAFT  
WORLDGATE PLAZA  
12801 WORLDGATE DRIVE SUITE 500  
HERNDON VA 20170  
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703-726-0198 FAX  
<http://www.fedaccess.com/>

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TORRANCE CA 90503  
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*Attachment #2 – Comments*

Comments will be received until 10/15/08. All comments received will be published with the final version of this document and submitted to the DOT/FAA.