

TO: Mayor Lioneld Jordan and Members of the City Council
 Don Marr, Chief of Staff

FROM: Paul A. Becker, Finance Director



DATE: July 21, 2011

SUBJECT: **May Sales Taxes Received In June 2011 by the State**

The following key points need to be communicated regarding sales tax collections:

FAYETTEVILLE SALES TAX ACTIVITY

1. Sales tax collections remitted for sales tax subject to the 1 cent City tax in June, 2011 were up \$64,366 / 5.03% as compared to the same month prior year. These collections represent May, 2011 sales.
2. Sales tax collections remitted to the City for the City's share of County tax collections in June, 2011 were up \$22,167 / 2.54% as compared to the same month prior year. These collections represent May, 2011 sales.
3. When compared to budget for the month, sales tax collections were up a total of \$127,772 / 6.05%. The 2011 year to date budget impact for the six months is up a total of \$538,050 / 4.21%.

1% City / 1% County (Combined)	Budget	Actual	\$ Difference	% Difference
December, 2010	\$ 2,427,300	\$ 2,633,749	\$ 206,449	8.51%
January, 2011	1,955,600	1,985,816	30,216	1.55%
February, 2011	1,986,100	1,936,126	(49,974)	(2.52%)
March, 2011	2,202,200	2,317,272	115,072	5.23%
April, 2011	2,082,400	2,190,915	108,515	5.21%
May, 2011	2,111,800	2,239,572	127,772	6.05%
June, 2011				
July, 2011				
August, 2011				
September, 2011				
October, 2011				
November, 2011				
YTD Budget to Actual	\$ 12,765,400	\$ 13,303,450	\$ 538,050	4.21%

Funding Source	Budget	Actual	\$ Difference	% Difference
General Fund: 1% City (60% Split)	\$ 4,597,400	\$ 4,828,144	\$ 230,744	5.02%
1% County	5,103,000	5,256,542	153,542	3.01%
	\$ 9,700,400	\$ 10,084,687	\$ 384,287	3.96%
ST Capital: 1% City (40% Split)	\$ 3,065,000	\$ 3,218,763	\$ 153,763	5.02%
Total General/ST Capital Funds:	\$ 12,765,400	\$ 13,303,450	\$ 538,050	4.21%

NWA REGION SALES TAX ACTIVITY - MAY 2011 COLLECTIONS

4. May, 2011 1% City Sales Tax collections as compared to the surrounding areas were as follows:

City Sales Tax Collections:		May 2010	May 2011	\$ Difference	% Difference
1% City:	Fayetteville	\$ 1,278,627	\$ 1,342,993	\$ 64,366	5.03%
	Springdale	\$ 825,602	\$ 872,594	\$ 46,992	5.69%
	Bentonville	\$ 696,475	\$ 673,515	\$ (22,960)	(3.30%)
	Rogers	\$ 970,706	\$ 987,520	\$ 16,814	1.73%

5. May, 2011 1% County Sales Tax collections as compared to the surrounding areas were as follows:

County Sales Tax Collections:		May 2010	May 2011	\$ Difference	% Difference
Washington	Fayetteville	\$ 874,412	\$ 896,579	\$ 22,167	2.54%
Washington	Springdale	\$ 659,602	\$ 776,714	\$ 117,113	17.76%
Benton	Bentonville	\$ 327,543	\$ 401,442	\$ 73,899	22.56%
Benton	Rogers	\$ 657,345	\$ 636,422	\$ (20,923)	(3.18%)

6. May, 2011 countywide collections for the combined Washington and Benton Counties were as follows:

County Sales Tax Collections:		May 2010	May 2011	\$ Difference	% Difference
Washington County		\$ 2,375,798	\$ 2,474,366	\$ 98,568	4.15%
Benton County		2,546,761	2,517,064	(29,697)	(1.17%)
		<u>\$ 4,922,559</u>	<u>\$ 4,991,430</u>	<u>\$ 68,871</u>	<u>1.40%</u>

NWA REGION SALES TAX ACTIVITY - YEAR-TO-DATE (SIX MONTHS) COLLECTIONS

7. Year-to-Date (six months) collections as compared to the surrounding areas were as follows:

City Sales Tax Collections:		(Six Months) YTD 2010	(Six Months) YTD 2011	\$ Increase (Decrease)	% Increase (Decrease)
1% City:	Fayetteville	\$ 7,804,101	\$ 8,046,907	\$ 242,806	3.11%
	Springdale	\$ 4,895,673	\$ 4,852,519	\$ (43,154)	(0.88%)
	Bentonville	\$ 4,252,324	\$ 4,082,439	\$ (169,885)	(4.00%)
	Rogers	\$ 5,712,051	\$ 5,971,380	\$ 259,329	4.54%

8. Year-to-Date (six months) for the combined Washington and Benton Counties, sales were up \$411,638 / 1.40%.

Sales Tax Collections:		(Six Months) YTD 2010	(Six Months) YTD 2011	\$ Increase (Decrease)	% Increase (Decrease)
Washington County		\$ 14,155,984	\$ 14,506,928	\$ 350,944	2.48%
Benton County		15,304,045	15,364,739	60,694	0.40%
		<u>\$ 29,460,029</u>	<u>\$ 29,871,667</u>	<u>\$ 411,638</u>	<u>1.40%</u>